



Travelzoo is a global Internet media company. With more than 24 million subscribers in Australia, Canada, China, France, Germany, Hong Kong, Japan, Spain, Taiwan, the United Kingdom and the United States of America. Travelzoo publishes offers from more than 2,000 advertisers. Travelzoo's deal experts review offers to find the best travel deals and confirm their true value.

Forbes magazine ranked Travelzoo #6 on its 2006 list of 200 best-run growth companies.

Business Development Manager – Hong Kong

This position is based in Hong Kong.

Travelzoo's new and rapidly growing Local Deals is now recruiting Business Development Managers in Hong Kong.

The Business Development Manager prospects high-quality, local businesses and negotiates outstanding deals for Travelzoo's audience. Because Travelzoo has huge group buying power among its high income audience, local businesses attract unbelievable volumes of new customers within minutes of being recommended on Travelzoo Local Deals (<http://www.travelzoo.com/hk/local-deals/>).

Travelzoo Local Deals is one of the most exciting, high-paced new business ideas to come from Travelzoo in the last 10 years. If you are the one who knows for a fact what's hot and what's not and love the pressure of getting a new business started, then this role is perfect for you!

Qualifications/Requirements:

- Excellent networker, with a strong knowledge of what is hot and what is not.
- 5-years+ in local sales experience, preferably with restaurants and spa advertising or vouchers.
- Loves cold-calling and hunting for the best business and deals for our subscribers.
- Excellent organizational and interpersonal communication skills.
- Ability to achieve results while working independently.
- Bachelor's degree.

We offer

Competitive salary package
Excellent international career opportunities in a high growth company
Exciting and fast paced work environment
Ask about our travel perk!

Please e-mail your resume and a brief description of why you'd like to join us to ap-jobs@travelzoo.com